

Derrick Buckspan & Rich Deering



Buying and/or Selling real estate is often a cumbersome process that requires a mastery of professional guidance, knowledge of local market conditions, and most all, collaborative resources that work on your behalf. As seasoned, full-time real estate professionals, **Derrick Buckspan & Rich Deering** are committed to provide a proactive and comprehensive relationship marketing effort that promotes and protects our clients' interests. Realtors **Buckspan & Deering** are proudly associated with Maine's #1 independent Real Estate Company, REMAX BY THE BAY. Their commitment to team work, community resources and YOU will make your next move the smart one!

Derrick Buckspan originally came to Maine to work as a wilderness instructor and course director at the Hurricane Island Outward Bound School. His client approach is based on his education background, working with a creative and innovative marketing approach. Additional certifications by CDPE (Distressed Properties) and CIAS (Investment Real Estate) add tools which enable clients to be educated based on market trends so that when decisions are made, clients are confident and well-informed.

A graduate of the University of Vermont, Derrick has worked at RE/MAX By The Bay since 2003. Originally as a managing broker with the #1 Volume Real Estate Team in the State of Maine, Derrick continues to serve clients with extensive market knowledge and high attention to detail. Derrick's consistent communication and shared understanding of his clients' priorities have led to a strong customer base of repeat and referred business from satisfied clients.

Rich Deering is a Maine native who has worked in sales and marketing as well as residential camping for over twenty years. With a master's degree in counseling from the University of Southern Maine, Rich knows how to help people understand the core needs of their real estate process and facilitates a marketing effort that creates a positive resolve. Building relationships and enhancing his passion for working with others, Rich is actively involved with the Maine Youth Camping Foundation, his alma mater, Colby College and the state of Maine tourism industry. He loves to bike, hike and, ski. Rich works with many second home buyers and seniors on the coastline and in Western Maine.

An Associate Broker and member of the Greater Portland Board of Realtors, Rich is also holds designation as an Accredited Buyer Representative, Home Staging Specialist, Senior Real Estate Specialist and Distress Property Expert. Rich is also a community director with Birch Rock Camp for boys in Waterford, Maine.